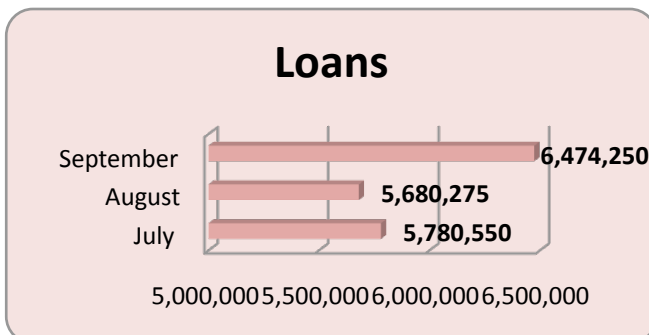
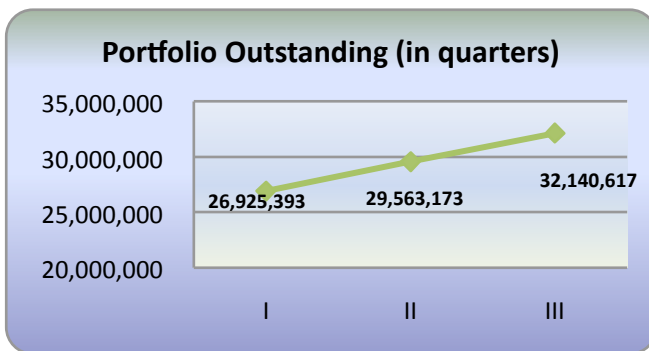




Chili highlights

Overall progress improvised in this quarter as PSC placed 1,450 loans against 1,345 in previous quarter. Rs1,79,35,075 were disbursed during this period. As of September 2011, PSC has 4,766 active customers with an outstanding loan portfolio of Rs. 3,21,40,617 an increase of 8.8% over previous quarter. Below graph is presenting portfolio outstanding in past three quarters, PSC showing a gradual improvement in portfolio outstanding.



Quarter	I	II	III
Loans	14587650	16499200	17935075

Above loan data shows 8.7% growth in last quarter. Dudu branch topped among three branches with maximum loans placement of 475 in this quarter. Followed by Fulera branch with 500 loans and BHK branch with 475 loans.

Chili employee of the quarter

This quarter winner is Mr. Rajendra Yadav from Bhankrota Branch. He is handling 485 clients at present and disbursed 150 clients in this quarter. He is also at his

appearance and behaves nicely with staff and clients. He has given best performance among all PSC staff. We wish him all the luck and success for future.

newChilies

Deep Chand joined PSC as Loan Executive Trainee in Bhankrota. Deep chand is 20 years old and belong to Dudu .



Bhoop Singh Yadav Joined PSC as Loan Executive Trainee in Phulera Branch. He is 25 years old is B.A. from and belongs to Kotputli .



Chili transfers and promotions

Based on annual appraisals following staff have been promoted or transfereed in this quarter:

- Sonu Sahu promoted to Loan Manager in Dudu Branch.

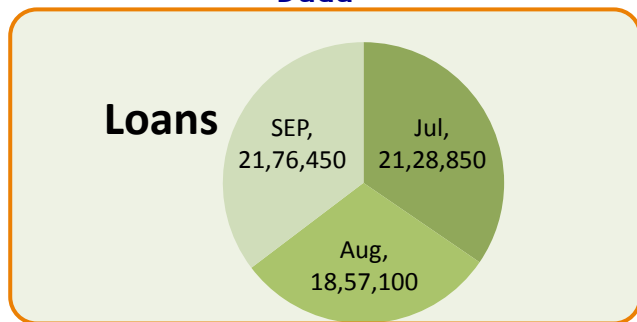
Chilithought

“Information is a source of learning. But unless it is organized, processed, and available to the right people in a format of decision-making, it is a burden. William Pollard

Chiliperformance

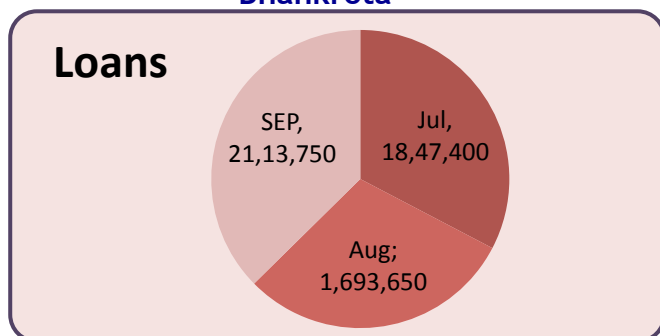
Below is branch performance in this quarter. Graph represents amount of new loans placed in each month. Bottom chart provided number of loan disbursed; net number of borrowers (Active Customers) and portfolio outstanding at the end of each month in quarter.

Dudu



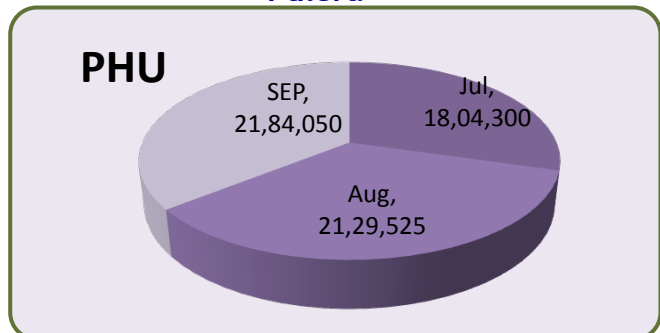
Month	July-11	August-11	Sep-11
Loans(N o.)	155	150	170
Custom ers	1,448	1,457	1,479
Portfoli o (Rs.)	1,09,01,013	1,09,58,686	1,12,89,406

Bhankrota



Month	July-11	August-11	Sep-11
Loans (No.)	155	150	170
Customers	1,671	1,572	1,620
Portfolio (Rs.)	1,00,97,485	97,81,926	1,03,08

Fulera



Month	July-11	August-11	Sep-11
Loans	150	175	175

(No.)			
Customers	1,419	1,414	1,667
Portfolio (Rs.)	94,79,599	99,41,158	1,05,42,343

ChiliEvent

In this quarter PSC bid adieu to Ratani Devi. She worked with PSC for almost 2 years.

PSC organized its annual retreat in August first week. The venue for the retreat this year was Hotel Inder Residency in the city of Lakes - Udaipur. In this retreat we discussed on many issues e.g. PSC's progress in past 3 years, operation manual in Hindi, financial manual and shared its monthly quarterly and annual report with PSC staff to let them know how they are doing in their work. We played lots of mind games and team building exercises during the retreat. Other than these discussions we visited many places in city on last day of the retreat, we saw City Palace, beautiful Fateh Sagar lake, Neharu Park and Nimach Mata Temple.



Chilipost

PSC invite staff to post Chilies in this newsletter. Staff can contribute in Hindi or English. Hottest chili will be awarded with a gift and published in this column.

Interested staff can send their chilies to snehal@pscindia.org or post them at RO.