



Events 1

Team from QUALCOMM and some Journalists visited PSC in March to understand impact of its new android based MIS (Microlekha). PSC developed this MIS with the support of QUALCOMM. (See photo of Mr. Anirban from QUALCOMM talking to beneficiaries in a remote village).

Events 2

Mr. George Gates and Mr. Nikolos Oakley from PCI San Diego visited PSC early in Feb to oversee how PSC has progressed after opening of its 4th branch with the financial assistance from PCI San Diego.

Overall Quarterly Performance

During the quarter PSC increased its portfolio by 11percent to Rs. 875 lakhs. During this quarter 1,235 loans are placed and Rs.316 lakhs are disbursed. Portfolio quality remained same during this period with less than 0.2% portfolio in red zone.

1

BHK BRANCH

With 95 lakhs of disbursements to 365 customers, BHK increased its portfolio by 14% to 230 lakhs

2

MNP BRANCH

With 72 lakhs of disbursements to 345 customers, MNP increased its portfolio by 42% to 118 lakhs



CHILI OF THE QUARTER - MR. MAHIHDRA BALAI

This quarter the best performance by any an individual category award 'Chili Champ' goes to Mr. Mahindra Balai from Manoharpur branch. He joined PSC very recently and is the youngest employee (in terms of service tenure) to win this award. Mr. Mahindra has come from Alwar district and belong to a very humble family. He completed Bachelor of Arts and Bachelor of Education before joining a village school as teacher. Very soon he realised that he is more interested in marketing and meeting people than becoming a teacher in a village school with limited earnings. His past experience of working in a microfinance institution helped him to joined PSC. We wish him best.

PHL BRANCH

4

With 70 lakhs of disbursements to 255 customers, PHL increased its portfolio by 6% to 237 lakhs

DUDU BRANCH

3

With 79 lakhs of disbursements to 270 customers, Dudu increased its portfolio by 3% to 290 lakhs