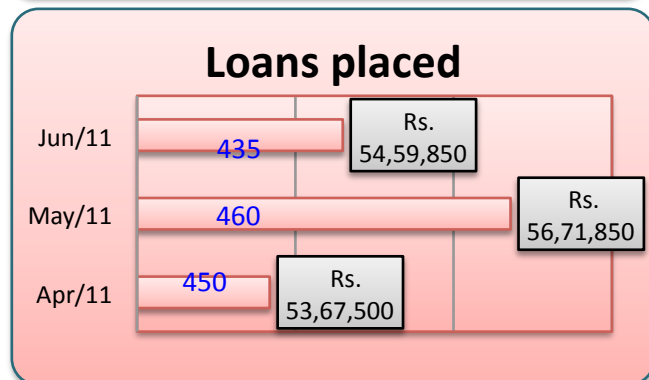
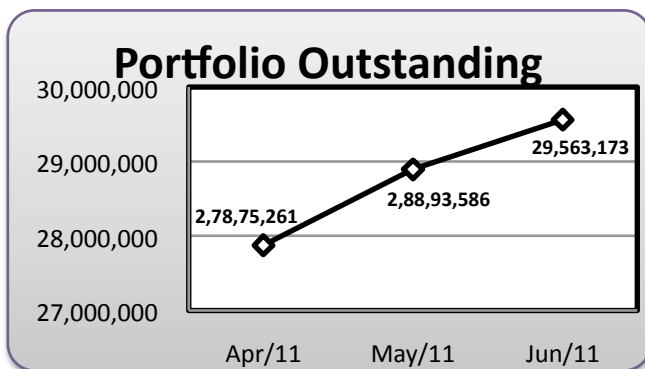




Chili highlights

This quarter 'Chili' is reddened by the summer of Rajasthan. However, early arrival of monsoon in June helped in happy quarter ending. Overall progress improvised in this quarter as PSC placed 1,345 loans against 1,215 in previous quarter. Rs1,64,99,200 were disbursed during this period. As of June 2011, PSC has 4,465 active customers with an outstanding loan portfolio of Rs2,95,63,173 an increase of 9.6% over previous quarter.



Above loan data shows 13% growth in last quarter. Dudu branch topped among three branches with maximum loans placement of 500 in this quarter. Followed by Fulera branch with 425 loans and BHK branch with 420 loans.

Chili employee of the quarter

This quarter winner is Hansraj from Fulera Branch. Hansraj has added 65 new clients in this quarter and managed portfolio of over Rs20 lakhs. He has given best performance among new comers in PSC. We wish this hot red chili very best and success

new Chilies

Rajendra Yadav joined PSC as Loan Officer in Bhankrota. He is 22 years old from Virat Nagar and is B.A. from RU.



Naresh Yadav joined PSC as Loan Executive in Dudu Branch. He is 27 years old and belongs to Virat Nagar village. He has done BA and B.Ed from RU.



Mohan Lal Gurjar joined as Loan Executive in Fulera Branch. Mohan Lal is 28 years old and belongs to Naraina village.



Chili transfers and promotions

Based on annual appraisals following staff have been promoted or transfereed in this quarter:

1. Ratani Devi and Mahendra Meena are promoted as Loan Officers in Dudu Branch.
2. Om Prakash Saini is promoted as Loan Manager in Bhankrota Branch.
3. Kiran Rao promoted as Loan Manager in Fulera Branch.
4. Sunil Kumar Yogi promoted as Loan Officer in Bhankrota Branch.

Chili success story

Kaushlya, a middle aged woman, had been struggling to make ends meet. Participation in planned social concern group lending program enabled her to receive and repay small loans until she was able to expand her business of selling milk. She owns 4 buffaloes now and has a leased plot where she cultivates betel leaves. Kaushlya success owes a great deal to the 3 separate loans she has secured from planned social concern, as well as the ongoing training and support they have provided. She commands the respect of her community and attributes her success to planned social concern support.

Chili thought

“You don't have to be great to start, but you have to start to be great”

Zig Ziglar

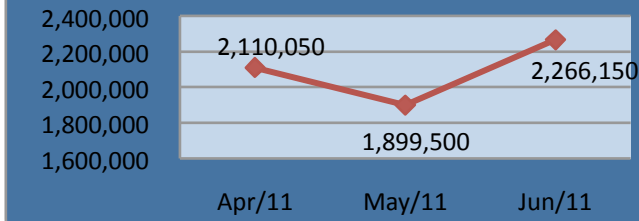
Chili performance

Below is branch performance in this quarter. Line graph represents number of new loans placed in each month. Bottom chart provided amount of number of loan disbursed; net number of borrowers (Active Customers) and portfolio

outstanding at the end of each month in quarter.

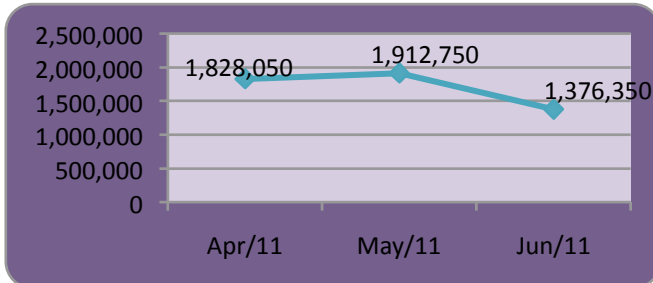
Dudu

Loans



Month	Apr-11	May-11	June-11
Loans(No.)	165	150	185
Customers	1404	1404	1456
Portfolio (Rs.)	99,73,695	1,01,10,726	1,05,81,325

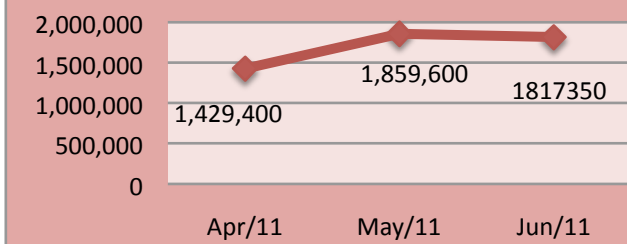
Bhankrota



Month	Apr-11	May-11	June-11
Loans (No.)	155	160	105
Customers	1,598	1,637	1,637
Portfolio (Rs.)	94,51,338	98,52,227	97,97,814

Fulera

Loans



Month	Apr-11	May-11	June-11
Loans (No.)	130	150	145
Customers	1286	1346	1372
Portfolio (Rs.)	84,50,228	89,30,633	91,84,034

ChiliEvent

In this quarter PSC bid adieu to Gheesa Ram and Gayatri Yogi. Both worked with PSC for almost 4 years. PSC staff gave grand farewell to them and wished them for their future.



PSC finance team participated in a "Capacity Building Workshop" held in Goa from 8-11 June. 4 days workshop was organized by PCI/India and was attended by 5 staff from PSC.



Chili post

डार्विन वाद सिद्धान्त

एक दिन घर पर एकान्त में रटने लगा डार्विन वाद सिद्धान्त, क्या हमारे पूर्वज बन्दर थे। जब मैं यह रट रहा था पिताजी घर के अन्दर थे। वो आये और चिल्लाये मूर्ख पूर्वजों को बन्दर कहता है। सोचा था पढ़ेगा लिखेगा बाप दादाओं का नाम रोशन करेगा। नाम रोशन करना तो दूर उन्हें बता रहे हो लंगुर। इतने में ही पिताजी ने एक घाटा मेरे गाल पर रसीद किया। मैंने डार्विन साहब को याद किया। खुद तो मर गये और मेरी जान आफत में कर गये। पूर्वजों को बन्दर मानु तो घर में पिटाई और बन्दर न मानु तो स्कूल में पिटाई।

गौरव कुमार

एसिसटेंट एकाउन्ट ऑफिसर

PSC invite staff to post Chilies in this newsletter. Staff can contribute in Hindi or English. Hottest chili will be awarded with a gift and published in this column.

Interested staff can send their chilies to snehal@pscindia.org or post them at RO.